

Attachment 2 – Revised Cost Sheets

Please type directly into the tables provided. Boxes will expand to accommodate your response.

Description:	Most Current % off MSRP
Tables	
Conference, Training & Public Work Area	51%
Laminate Conference Tables	
Wood Veneer Conference Tables	
Adjustable Height Work Surfaces	
Folding Tables	
Computer Training Tables	
CRT Data Station Tables	
Discount for all other categories not listed above	

Additional Quantity Discounts:

List additional discounts applicable to any Single Order, of any combination of awarded contract items to be delivered at one time to one destination.

N/A

Installation:

Charges may be listed as cost per item, % of net cost of items, cost per hour, or negotiable per project.

NEGOTIABLE PER PROJECT

Space Planning/Design Fees:

Fees may be listed as an hourly fee, percentage of price fee, or negotiable per project. List space planning design fees.

\$50/hour

Shipping/Delivery Costs:

If there are additional costs not already listed in the discount price, please detail them here.

N/A

Standard Delivery Time after receipt of order (ARO) by Manufacturer or Manufacturer's representative.

Description	Days ARO
In Stock Items	N/A
Non-Stock Items	60 DAYS MAX

Note: Any additional charges or fees must be noted on this form. The State will not accept or pay for any charges not listed or negotiated prior to placing an order.

Please type directly into the tables provided. Boxes will expand to accommodate your response.

Seating		Most Current % off MSRP
<i>NOTE: A waiver MUST be obtained from KCI before ordering from this category</i>		
Ergonomic Seating		
Task Seating		
Multi-Shift Seating		
High Performance Seating		
Big & Tall Seating		
Big & Tall Multi-Shift Seating		
Executive Seating		
Side Chairs		
Reception/Lounge Seating		
Stack Chairs		
High Density Stack Chairs		
Articulating High Density Stack Chairs		
Steel Folding Chairs		
Double Shell Chair		
Discount for all other categories not listed above		

Additional Quantity Discounts:

List additional discounts applicable to any Single Order, of any combination of awarded contract items to be delivered at one time to one destination.

CASE BY CASE BASIC

Installation:

Charges may be listed as cost per item, % of net cost of items, cost per hour, or negotiable per project.

NEGOTIABLE PER PROJECT

Space Planning/Design Fees:

Fees may be listed as an hourly fee, percentage of price fee, or negotiable per project. List space planning design fees.

50\$/hour

Shipping/Delivery Costs:

If there are additional costs not already listed in the discount price, please detail them here.

N/A

Standard Delivery Time after receipt of order (ARO) by Manufacturer or Manufacturer's representative.

Description	Days ARO
In Stock Items	N/A
Non-Stock Items	60 days MAX

Note: Any additional charges or fees must be noted on this form. The State will not accept or pay for any charges not listed or negotiated prior to placing an order.

Please type directly into the tables provided. Boxes will expand to accommodate your response.

Desks & Systems Furniture	Most Current % off MSRP
Wood Veneer Office Furniture	50
Laminate Office Furniture	
Steel Office Furniture	
Open Office Systems Furniture	
Desking Systems	
Communications Center Workstations	
Executive Office Systems	
Discount for all other categories not listed above	

Additional Quantity Discounts:

List additional discounts applicable to any Single Order, of any combination of awarded contract items to be delivered at one time to one destination.

N/A

Installation:

Charges may be listed as cost per item, % of net cost of items, cost per hour, or negotiable per project.

NEGOTIABLE PER PROJECT

Space Planning/Design Fees:

Fees may be listed as an hourly fee, percentage of price fee, or negotiable per project. List space planning design fees.

\$50/hour

Shipping/Delivery Costs:

If there are additional costs not already listed in the discount price, please detail them here.

N/A

Standard Delivery Time after receipt of order (ARO) by Manufacturer or Manufacturer's representative.

Description	Days ARO
In Stock Items	N/A
Non-Stock Items	100 days MAX

Note: Any additional charges or fees must be noted on this form. The State will not accept or pay for any charges not listed or negotiated prior to placing an order.

Please type directly into the tables provided. Boxes will expand to accommodate your response.

Please type directly into the tables provided. Boxes will expand to accommodate your response.		Most Current % off MSRP
Bookcases		
Laminate:		25%
36"W X 29"H X 12"D with one (1) Adjustable Shelf		
36"W X 42"H X 12"D with two (2) Adjustable Shelves		
36"W X 42"H X 9-3/4"D with two (2) Adjustable Shelves		
36"W X 78"H X 12"D with four (4) Adjustable Shelves		
36"W X 84"H X 9-3/4"D with six (6) Adjustable Shelves		
36"W X 84"H X 9-3/4"D with six (6) Adjustable Shelves		
36"W X 90"H X 9-3/4"D with six (6) Adjustable Shelves		
Wood:		45%
36"W X 29"H X 12"D with one (1) Adjustable Shelf		
36"W X 42"H X 12"D with two (2) Adjustable Shelves		
36"W X 42"H X 9-3/4"D with two (2) Adjustable Shelves		
36"W X 78"H X 12"D with four (4) Adjustable Shelves		
36"W X 84"H X 9-3/4"D with six (6) Adjustable Shelves		
36"W X 84"H X 9-3/4"D with six (6) Adjustable Shelves		
36"W X 90"H X 9-3/4"D with six (6) Adjustable Shelves		
Steel :		45%
36"W X 29"H X 12"D with one (1) Adjustable Shelf		
36"W X 42"H X 12"D with two (2) Adjustable Shelves		
36"W X 42"H X 9-3/4"D with two (2) Adjustable Shelves		
36"W X 78"H X 12"D with four (4) Adjustable Shelves		
36"W X 84"H X 9-3/4"D with six (6) Adjustable Shelves		
36"W X 84"H X 9-3/4"D with six (6) Adjustable Shelves		
36"W X 90"H X 9-3/4"D with six (6) Adjustable Shelves		
Discount for Categories not listed above		

Additional Quantity Discounts:

List additional discounts applicable to any Single Order, of any combination of awarded contract items to be delivered at one time to one destination.

N/A

Installation:

Charges may be listed as cost per item, % of net cost of items, cost per hour, or negotiable per project.

NEGOTIABLE PER PROJECT

Space Planning/Design Fees:

Fees may be listed as an hourly fee, percentage of price fee, or negotiable per project. List space planning design fees.

\$50/HOUR

Shipping/Delivery Costs:

If there are additional costs not already listed in the discount price, please detail them here.

N/A

Standard Delivery Time after receipt of order (ARO) by Manufacturer or Manufacturer's representative.

Description	Days ARO
In Stock Items	N/A

Please type directly into the tables provided. Boxes will expand to accommodate your response.

Library and Multi-Media Display and Storage		Most Current % off MSRP
Drop Trucks		25%
Reading Tables		
Carrels		
Reference Stands and Kiosks		
Library Seating		
Single Face Shelving		
Double Face Shelving		
Custom Shelving		/
Display Stands		
Book Trucks		
Discount for items not listed above		

Additional Quantity Discounts:

List additional discounts applicable to any Single Order, of any combination of awarded contract items to be delivered at one time to one destination.

N/A

Installation:

Charges may be listed as cost per item, % of net cost of items, cost per hour, or negotiable per project.

NEGOTIABLE PER PROJECT

Space Planning/Design Fees:

Fees may be listed as an hourly fee, percentage of price fee, or negotiable per project. List space planning design fees.

\$50/hour

Shipping/Delivery Costs:

If there are additional costs not already listed in the discount price, please detail them here.

N/A

Standard Delivery Time after receipt of order (ARO) by Manufacturer or Manufacturer's representative.

Description	Days ARO
In Stock Items	N/A
Non-Stock Items	60 days / tax

Note: Any additional charges or fees must be noted on this form. The State will not accept or pay for any charges not listed or negotiated prior to placing an order.

Please type directly into the tables provided. Boxes will expand to accommodate your response.

Laboratory Furniture	Most Current % off MSRP
Seating/Stools	51%
Science Tables	
Microscope Table/Work surfaces	
Laboratory Islands	
Stainless Steel Utility Carts	
Steel Storage Carts	
Wire Shelving	
Discount for items not listed above	

Additional Quantity Discounts:

List additional discounts applicable to any Single Order, of any combination of awarded contract items to be delivered at one time to one destination.

N/A

Installation:

Charges may be listed as cost per item, % of net cost of items, cost per hour, or negotiable per project.

NEGOTIABLE PER PROJECT

Space Planning/Design Fees:

Fees may be listed as an hourly fee, percentage of price fee, or negotiable per project. List space planning design fees.

50\$/hour

Shipping/Delivery Costs:

If there are additional costs not already listed in the discount price, please detail them here.

N/A

Standard Delivery Time after receipt of order (ARO) by Manufacturer or Manufacturer's representative.

Description	Days ARO
In Stock Items	N/A
Non-Stock Items	100 days. Mux

Note: Any additional charges or fees must be noted on this form. The State will not accept or pay for any charges not listed or negotiated prior to placing an order.